

# Leadership frames in higher education Johanna Vuori, PhD

Senior lecturer
HAAGA-HELIA University of Applied Sciences





#### Presentation

- Situating myself in the map of higher education leadership research
- Dissertation study (Vuori 2011)
- Management ideas (Vuori, forthcoming)
- Recommendations of new books on higher education leadership (Bastedo 2012; Kezar 2013)



# Approaches to the study of leadership and management in higher education (Kezar et al. 2006, Vuori 2011)

- 1. Searching for the ideal leader
- 2. Studying what higher education leaders do
- 3. Paying attention to the context of leadership
- 4. Examining transformational leadership

aim at discovering the generalizable principles that guide leader behavior and make predictions on their effect on outcomes



## Approaches to the study of leadership and management in higher education (cont.)

- 5. Examination of the leader as a meaning maker
- 6. Investigating the cognitive processes of leaders (and followers)

focus on individual perception, multiple realities, meaning making, interaction and context



## Approaches to the study of leadership and management in higher education (cont.)

- 7. Illuminating hidden assumptions and power dynamics
- 8. Studying leadership in complex adaptive systems

critical and post-modern approaches to leadership



### Trendy topics

Middle level academic management

(Cardno 2013; Ladyshewsky & Vilkinas, 2012; Marshall, 2012; Milburn, 2010, Qualter & Willis, 2012)

Leadership identities

(Floyd, 2012; Floyd and Dimmock, 2011; Haake, 2009; Thomas-Gregory 2014)

Distributive leadership

(Bolden et al. 2008; Burke, 2010; Gosling et al, 2009; Jones et al. 2014; Lumby, 2013; Zepke, 2007)

Effects of managerialism on academic leadership

(Deem et al. 2007; Pechar, 2010; Winter, 2012; Santiago & Carvalho, 2012)



## Leadership frames of programme directors in Finnish Universities of Applied Sciences (Vuori, 2011)

- Cognitive orientations of middle level academic managers using Bolman & Deal (1991) framework
  - Structural: organization as a machine
  - Human resource: organization as a family
  - Political: organization as a battle field
  - Symbolic: organization as a temple

Perceiving UAS organization as a loosely coupled organization (Weick 1976)



## Findings

Frame	Underlying principle	Changemaking tool	Key quote
Structural	Pursuit of rationality	Planning	"The work is fifty-fifty planning and co- ordination"
Human resource	Effort to give individualized attention and to promote collaboration	Distributive leadership	"No one can accomplish anything alone"
Political	Choosing which conflicts to act upon	Patience	"One needs to a person who balances the different points of views"
Symbolic	Building significance	Sensemaking	"What does it mean for us"



## **Findings**

- all 15 program directors used at least two leadership frames (structural + human resource)
- nine used a minimum of three leadership frames and four program directors were interpreted to use all four leadership frames (multiframers)



## **Implications**

- The need to understand HEI as a political organisation
- The need to criticize business management models in HE
- The impact of history as teaching-only colleges
- The role of middle managers
- Recruitment of middle managers



## Where do the (structural and HR-frame related) management ideas come? (Vuori, forthcoming)

- Do the managers play the role of a globalized management script?
- The simultanious cry for managerial ideals and distributive leadership in higher education
- Both needed, but not sufficient frameworks to grasp the complexity of HE environment



### References

- Bastedo, M. N. (2012). The organization of higher education: Managing colleges for a new era. Baltimore: Johns Hopkins.
- Bolden, R., Petrov, G., & Gosling, J. (2009). Distibuted leadership in higher education rhetoric and reality. *Educational Management Administration & Leadership, 37*(2), 257-277.
- Bolman, L. G., & Deal, T. E. (1991). Reframing organizations: Artistry, choice, and leadership. San Fransisco: Jossey-Bass.
- Cardno, C. (2014). The functions, attributes and challenges of academic leadership in New Zealand polytechnics. *International Journal of Educational Management*, 28(4), 352-364.
- Deem, R., Hillyard, S., & Reed, M. (2007). *Knowledge, higher education, and the new managerialism: The changing management of UK universities*. Oxford: Oxford University Press.
- Floyd, A. (2012). 'Turning points'. the personal and professional circumstances that lead academics to become middle mangers. *Educational Management Administration & Leadership, 40*(2), 272-284.
- Floyd, A., & Dimmock, C. (2011). 'Jugglers', 'copers' and 'strugglers': Academics' perceptions of being a head of department in a post-1992 UK university and how it influences their future careers. *Journal of Higher Education Policy & Management, 33*(4), 387-399.
- Gosling, J., Bolden, R., & Petrov, G. (2009). Distributed leadership: What does it accomplish? *Leadership, 5*(3), 299-310.
- Haake, U. (2009). Doing leadership in higher education: The gendering process of leader identity development. Tertiary Education and Management, 15(4), 291-304.
- Jones, S., Harvey, M., Lefoe, G., & Ryland, K. (2014). Synthesising theory and practice: Distributed leadership in higher education. Educational Management Administration & Leadership, (preprint)
- Kezar, A. (2013). How colleges change: Understanding, leading and enacting change Routledge.



- Kezar, A. J., Carducci, R., & Contreras-McGavin, M. (2006). Rethinking the "L" word in higher education. *ASHE Higher Education Report*, *31*(6)
- Ladyshewsky, R. K., & Vilkinas, T. (2012). Leadership behaviour and effectiveness of academic programme directors in Australian universities. *Educational Management Administration & Leadership, 40*(1), 109-126.
- Lumby, J. (2013). Distributed leadership: The uses and abuses of power. *Educational Management Administration & Leadership, 41*(5), 581-597.
- Marshall, S. G. (2012). Educational middle change leadership in New Zealand: The meat in the sandwich. *International Journal of Educational Management*, 26(6), 502-528.
- Milburn, P. D. (2010). The role of programme managers as academic leaders. *Active Learning in Higher Education*, *11*(2), 87-95.
- Pechar, H. (2010). Academic middle managers under the new governance regime at austrian universities. In V.
   L. Meek, L. Goegedebuure, R. Santiago & T. Carvalho (Eds.), (pp. 15-30). Dordrecht: Springer.
- Santiago, R., & Carvalho, T. (2012). Managerialism rethorics in portugese higher education. *Minerva*, 50(4), 511-532.
- Thomas-Gregory, A. (2014). Professional identities of middle managers: A case study in the faculty of health and social care. *Educational Management Administration & Leadership, (preprint)*
- Vuori, J. (2011). *Leadership frames of program directors at fFnnish universities of applied sciences*. Tampere: Tampere University Press.
- Vuori, J. (forthcoming). Enacting the common script: Management ideas at Finnish universities of applied sciences. *Educational Management Administration & Leadership*,
- Weick, K. E. (1976). Educational organizations as loosely coupled systems. Administrative Science Quarterly, 21(1), 1-19.
- Winter, R. (2009). Academic manager or managed academic? academic identity schisms in higher education. *Journal of Higher Education Policy and Management, 31*(2), 121-131.
- Zepke, N. (2007). Leadership, power and activity systems in a higher education context: Will distributive leadership serve in an accountability driven world? *International Journal of Leadership in Education*, 10(3), 301-314.