#### **BORYS GRINCHENKO KYIV UNIVERSITY**

#### «APPROVED»

Decision of the Academic Council, Borys Grinchenko Kyiv University

25 May 2017, Protocol No.5

The Head of the Academic Council, Rector Viktor Ogneviuk

# **Programme of Study (Vocational)**

## 073.00.01 Management of Organization

## **Level One (Bachelor)**

Field of Knowledge: 07 Management and administration

Specialty 073 Management

Qualifications Bachelor of Management

Enacted since 01 September 2017 Order No. 348, May 26, 2017

# LETTER OF APPROVAL Programme of Study (Vocational)

Protocol No 9 dated April 5, 2017	
The Head of the Chair Val	entyna Hladkova
The Academic Council of the Faculty of Info Administration Protocol No 7 dated 19 April 2017	ormational Technologies and
The Head of the Academic Council	Alla Mykhatska
The Head of the SMC of Standardization and Education Olha Leontieva	
26 April 2017	
Vice-Rector on Academic Affairs	Oleksii Zhyltsov
2017	

#### **PREAMBLE**

The programme of study (vocational) complies with the Law of Ukraine "On Higher Education", 01.07.2015, No.1556-VII, and the Draft of the Standard for Higher Education of Ukraine in the field of 073 Management (Level One (Bachelor) and the interim standard of Borys Grinchenko Kyiv University until the officially approved standard of higher education was implemented.

#### The programme of study (vocational) developed by the project group:

Alexander Fedotov, PhD in Economics, Associate Professor, Associate Professor of the Chair of Management, Borys Grinchenko Kyiv University

Valerii Pavliuk, PhD. in Public Administration, Associate Professor, Associate Professor of the Chair of Management, Borys Grinchenko Kyiv University

Olena Akilina, PhD in Economics, Associate Professor, AssociatePprofessor of the Chair of Management, Boris Grinchenko Kyiv University

#### **External Reviewers:**

Volodymyr Udovychenko - PhD in Economics, Professor, Member of the Kyiv Oblast Council

Valentyna Sereda - Associate Professor of the Chair of International Economics and Marketing, Taras Shevchenko Kyiv State University,) PhD in Economics, Associate Professor

## **Reviews of the Representatives of Professional Associations/Employers:**

Tetiana Onishchenko, Director of VENBEST Ltd. Educational Center

The educational program is introduced for the first time. The term for viewing the educational program is once every 3 years.

#### Actualized:

Date of Review of the PS /Amendments to PS		
Signature:		
PS Guarantor		

# I. Profile of the programme of study (vocational)

073 Management

(specialization: Business Development Management / Human Resources Management)

	1 – General information				
The full name of the higher education institution and the structural unit	Borys Grinchenko Kyiv University Faculty of Information Technologies and Management				
Higher education and the name of the qualification the original language	Higher Education: Bachelor specialty: 073 Management Specialization (selective): management of business development, human resources management educational program: 073.00.01 Management of organizations Educational qualification: Bachelor of Management				
Official name of the programme of study	073.00.01- Management of organizations				
Type of diploma and term of study according to the programme	Bachelor's degree, unitary, 240 ECTS credits, term of training 3 years 10 months				
Availability of accreditation	National Agency for Quality Assurance in Higher Education. Ukraine. The deadline for submission of the program for accreditation is 2019.				
Cycle / Level	Level 7 of the National Qualification Framework of Ukraine, FQ-EHEA-first cycle, EQF-LLL- Level 6				
Preconditions	Complete secondary education				
Language (s) of teaching	Ukrairtikarainian				
Validity of the programme of study	2022 p.				
Internet address of the permanent placement of the description of the programme of study	http://kubg.edu.ua/				

2 - The purpose of the programme of study (vocational)

Training of specialists capable of solving practical problems and complex specialized tasks characterized by complexity and uncertainty of conditions in the field of management of organizations and their subdivisions

organizations and their subdivisions	
3 - Characteristics of the programme of study	
Subject area	Objects of study / or activity:

management of organizations and their divisions. Theoretical content of the subject area: paradigms, laws, laws, principles, historical background of management development; concepts of systemic, situational, adaptive, anticipating, anti-crisis, innovative, project management, etc.; functions, methods, technologies and managerial decisions in management. *Methods, techniques and technologies:* general scientific and specific research methods: calculation-analytical, economic-statistical, economic-mathematical, expert evaluation, factual, sociological, documentary, balance sheet, etc.; methods of realization of management functions: methods of marketing research; methods of economic diagnostics; methods of forecasting and planning; methods of designing organizational management structures; methods of motivation; control methods; methods of evaluating social, organizational and economic efficiency in management, etc; management methods: administrative, economic, socio-psychological, technological; technologies of substantiation of managerial decisions: economic analysis, simulation modeling, decision tree etc. *Instruments and equipment: modern information* and communication equipment, information systems and software products used in management. The proportion of the volumes of the general and professional components and optional parts: - general and special (professional) competencies in the specialty - 180 ECTS credits (75%); - specialization - 60 ECTS credits (25%), among them: discipline of free choice from the catalog -20 ECTS credits. Share of training and production practices: 64.5 ECTS credits (26.9%) Orientation of the programme of study Educational-professional program with applied orientation to business management and human resources management The program is based on well-known (classical) scientific results, taking into account the current

	state of management, its active penetration into variety area of knowledge and practice, focuses on relevant specialization, within which further professional and scientific careers are possible.  General education in management.
The main focus of the programme of study	Additional specialization: Business Development Management provides for the acquisition of fundamental knowledge and practical skills in the field of business efficiency development Personnel management involves mastering managerial skills of personnel behaviour, mentoring, coaching and business career management. Key words: management methods, management functions, managerial decisions, leadership styles and leadership
Specific features of the programme	The interdisciplinary nature of the program gives you the opportunity to form knowledge and skills in the field of management, to prepare high-level specialists who are able not only to carry out basic professional activities but also to adapt to the related areas of professional activity: marketing, accounting, analytical, economic
	lity of graduates
to employment and fur Employment	ther studying Areas of professional activity include:
Employment	<ul> <li>enterprises of any organizational and legal form (commercial, non-profit, state, communal, private) in which graduates work as executives or junior managers in departments and departments of management (marketing, sales, strategic planning, finance, personnel);</li> <li>Small business enterprises in which graduates work as assistant managers;</li> <li>bodies of state and local government;</li> <li>Structures in which graduates are entrepreneurs who create and develop their own business.</li> </ul>
	According to the National Classification of Professions ДК 003: 2010, specialists who have completed training according to the programme of study Management of Organization may hold the following primary positions:  3436.1 - Assistant to the head of the enterprise (institution, organization);

	3436.2 - Assistant to the head of the main unit of the enterprise (institution, organization); 3436.3 - Assistant to the manager of a small enterprise without a management unit; 3436 - Administrative Assistant; 3423 - Personnel inspector; 3423 - Personnel Organizer; 2419.2 - Specialist in the efficiency of entrepreneurship.	
Further learning	Ability to get education at the second (master's) level at the master's programs of educational and professional orientation. Acquiring additional qualifications in the system of postgraduate education.	
	g and assessment	
Assessment	Based on the individual-personality approach and student-centered principles; is realized through studies based on research, strengthening of practical orientation and creative orientation in the form of a combination of lectures, practical classes, independent study and research work using elements of distance learning, trainings, master-classes of leading managers, gaming imitation technologies, case study, team work, training and production practices, coursework.  During the last year of studying 75% of the time is spent on the practice and implementation of the bachelor's project.  Cumulative rating system that allows students to get evaluated based on all types of classroom and	
	extracurricular work (current, module, final control); modular control works, individual, group and design work, testing, credits, practice reports, term papers, exams, complex exams, public defense of a bachelor project	
6 - Programm	e competencies	
Integral	The ability to solve complex specialized problems and practical	
Competence	problems that are characterized by complexity and uncertainty of conditions in the field of management or in the process of learning that involves the application of theories and methods of social and behavioral sciences.	
General Competence	GC-1 The ability to realize their rights and responsibilities as a member of society, to realize the values of civil (democratic) society and the need for its sustainable development, the rule of law, human and civil rights and freedoms in Ukraine	

	GC-2	The ability to maintain and multiply the moral,
		cultural, scientific values and multiply the
		achievements of society on the basis of understanding
		the history and patterns of development of the subject
		area, and place in the general system of knowledge
		about nature and society and in the development of
		society, technology and technology, use different
		types and forms of motor activity for active rest and
		healthy lifestyle
	GC-3	The ability to abstract thinking, analysis, synthesis
	GC-4	The ability to apply knowledge in practical situations
	GC-4 GC-5	Knowledge and understanding of the subject area and
	00-3	understanding of professional activity
	GC-6	The ability to communicate in the state language both
		verbally and in writing
	GC-7	The ability to communicate in a foreign language
	GC-8	Skills of using information and communication
		technologies
	GC-9	The ability to learn modern knowledge
	GC-10	The ability to lead research at the appropriate level
	GC-11	The ability to adapt and act in a new situation
	GC-12	The ability to generate new ideas (creativity)
	GC-13	Valuation and respecting for diversity and
		multiculturalism
	GC-14	The ability to work in an international context
	GC-15	The ability to act on the basis of ethical
		considerations (motives)
Professional competence of	PC-1	The ability to identify and describe the characteristics
the specialty		of the organization
	PC-2	The ability to analyze the results of the organization,
		compare them with the factors of influence of
		external and internal environment
	PC-3	The ability to determine perspectives for the
		organization
	PC-4	The ability to determine the functional areas of the
		organization and the relationship between them
	PC-5	The ability to manage the organization and its
		subdivisions through the implementation of
		management functions
	PC-6	The ability to act socially and consciously
	PC-7	The ability to choose and use modern management
	DC C	tools
	PC-8	The ability to plan organization activities and manage time
	PC-9	The ability to work in a team and to establish
		interpersonal interaction in solving professional
		problems.
	PC-10	The ability to evaluate the work performed, to ensure
	1 0-10	their quality and motivate the staff of the organization
	1	mon quanty and monvace the start of the organization

	PC-11	The ability to create and organize effective
		communication in the management process
	PC-12	Ability to analyze and structure the organization's
		problems, to make managerial decisions and to
		provide conditions for their implementation.
	PC-13	Understand the principles of law and use them in
		professional activities
	PC-14	Understand the principles of psychology and use
		them in professional activities
	PC-15	The ability to form and demonstrate leadership skills
		and behavioral skills
Additional professional	APC1	For the specialization "Business Development
competence		Management".
specializations (APC)		
		Skills for evaluation and forecasting of business
		development prospects, financial status of business
		entities.
	APC2	For specialization "Human Resources Management".
		Skills of using modern tools for providing personnel
		development, mentoring, coaching and business
		career management
	<del>-</del>	ning outcomes
Knowledge and understanding	PLO-	To know your rights and responsibilities as a member
	K-1	of society, to realize the values of civil society, the
		rule of law, human and civil rights and freedoms in
		Ukraine
	PLO-	To maintain moral, cultural, scientific values and
	K-2	multiply the achievements of society, use different
		types and forms of motor activity for a healthy
	DLO	lifestyle
	PLO-	To demonstrate knowledge of theories, methods and
	K-3	functions of management, modern leadership
	PLO-	To have the basics of legal and othical relations and
	K-4	To have the basics of legal and ethical relations and the bases of psychological peculiarities of behavior
	PLO-	To understand interdisciplinary connections, be able
	K-5	to find out the essence of the same concept (process,
	1X-3	phenomenon) from the standpoint of various
		economic disciplines
	PLO-	To have basic knowledge in the field of economics,
	K-6	in the amount necessary for the mastering of general
		professional disciplines.
	PLO-	To have the basics of economic theories used in
	K-7	business and human resources management.
Application of knowledge	PLO-	To demonstrate skills to identify problems and justify
and understanding	L-1	managerial decisions.
6	PLO-	To describe the content of the functional areas of the
	L-2	organization's activities
	PLO-	To identify the skills of the search, compilation and
	L-3	analysis of information, calculation of indicators for
L	1 – 2	, sie si inicianion, carcalation of malcators for

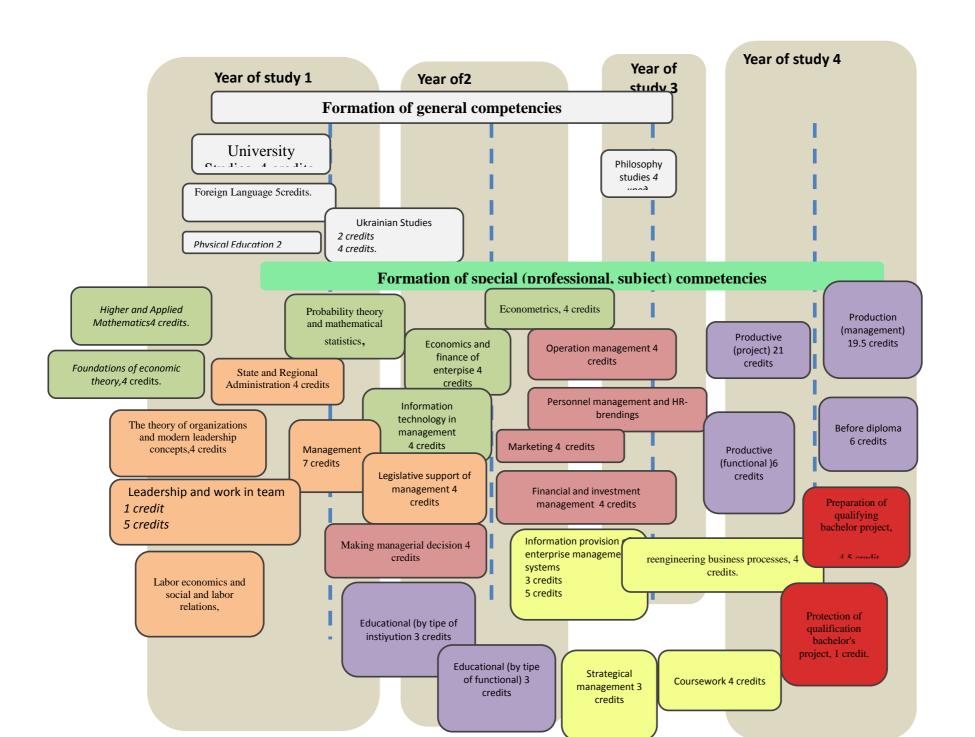
		substantiation of managerial decisions	
	PLO-	To identify organizational design skills	
	L-4		
	PLO-	To apply management methods to ensure the	
	L-5	effectiveness of the organization	
	PLO-	To demonstrate skills of interaction, leadership, team	
	L-6	work	
	PLO-	To have the skills to substantiate the effective tools	
	L-7	for motivating the organization's staff	
	PLO-	To demonstrate the skills of situational analysis and	
	L-8	implementation of communications in various areas	
		of the organization	
	PLO-	To evaluate the legal, social and economic	
	L-9	implications of the organization's functioning	
	PLO-L-	To demonstrate the ability to communicate	
	10	competently in oral and written form in state and	
		foreign languages	
	PLO-L-	To identify the causes of stress, adapt themselves	
	11	and team members to a stressful situation, find ways	
		to neutralize it	
	PLO-L-	To demonstrate the ability to act socially responsible	
	12	and public consciously on the basis of ethical	
		considerations (motives), respect for diversity and	
		different cultures	
	PLO-L-	To demonstrate skills of independent work, flexible	
	13	thinking, openness to new knowledge, to have	
		critical thinking and be self-critical	
	PLO-	To do research individually or in a group led by a	
	L-14	leader	
	PLO-	To demonstrate the ability to apply the latest	
		technology in professional activities, willingness and	
	L-15	ability through self-education, learning positive	
		experiences, improving their managerial skills.	
Additional program learning	APLO1	For the specialization "Business Development	
outcomes	AI LOI	Management".	
outcomes		To use the methods of the disciplines which are	
		being studied within the specialization (technology	
		of business process development and management,	
		business security and risk management, controlling,	
		control and audit of the company, management of	
		operations efficiency) to solving tasks of effective	
		business development, to obtain the knowledge of	
		modeling business processes	
	APLO2	For specialization "Human Resources Management".	
	111202	To use the methods of disciplines studied in the	
		specialization (HR administration and HR	
		management, staff audit, human resources	
		management technology, personnel behavior	
		management, mentoring, coaching and business	
		career management) to improve the effectiveness of	
	<u> </u>	management, to improve the effectiveness of	

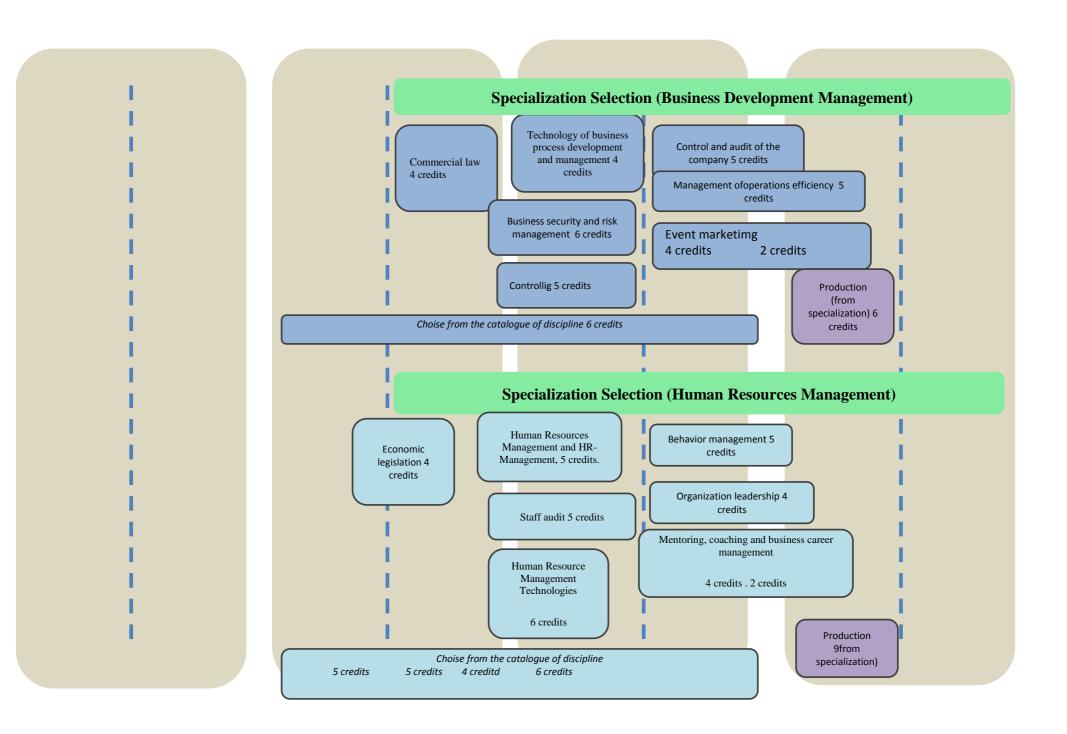
	personnel management and ensure its development.
8 - Resource support for	the implementation of the program
Personnel support	The academic staff of the programme of study consist of the
reisemer support	teaching staff of the chairs of management, finance and
	economics, information technology and mathematical
	disciplines of the Faculty of Information Technology and
	Management. The teaching staff of the chairs of the Faculty of
	History and Philosophy, the Faculty of Law and International
	Relations, as well as the chairs of the Institute of Philology are
	involved into teaching of certain disciplines in accordance with
	their competence and experience.
	The practice-oriented nature of the program of study involves a
	broad participation of practitioners who are in line with the
	program's direction, which enhances synergy between
	theoretical and practical training. The head of the project team
	and the teaching staff, which ensures its implementation, meets
	the requirements specified by the Licensing Conditions for
	conducting educational activities of educational institutions.
Material and technical support	Organization of the educational process is ensured primarily:
	- an area sufficient for conducting all kinds of training sessions
	and out-of-account activities, in particular, all audiences are
	equipped with SMART-boards or projectors;
	- computer classes; -availability of the library and reading room with the necessary
	fund of educational
	-methodical literature;
	-modern technical equipment and sports equipment.
	The existing material and technical base provides an
	opportunity to provide a complete training of bachelors for
	management education and professional program.
Information and	Educational and methodological support, which is developed
educational and	and is available, contains all necessary documents regulating the
methodological support	educational activity of the educational institution. Disciplines
5 11	are provided with working curricula, necessary methodological
	recommendations, their own system of control measures and
	criteria for assessing students' knowledge, as well as ENC.
	"University" publishing house fully provides the needs of chairs
	in the publishing house of educational and methodical literature.
	- Academic mobility
National Credit Mobility	
International Credit Mobility	Since the University is a member of the Erasmus + educational
	program of the European Union, due to such cooperation,
	student managers are able to study in foreign countries through
	exchange programs, in particular at the Polonium Academy in
m	Czestochowa (Poland).
Training of foreign applicants	
for higher education	
Education	

# II. The List of the Components of the Programme of Study (vocational) Social Communications and Their Logical Coherence

Compon	Code	Components of the Programme of Study	Credits	The Form
ent Code	(acad.	(academic discipline, practice, degree paper)	ECTS	of the Final
	disc., pr.,			Control
	assess.)			_
1	2	3	4	5
00.1	ОПФ 01	Compulsory components of PS		G 114
CC 1	ОДФ.01	University Studies	4	Credit
CC 2	ОДФ.02	Foreign Language	10	Credit,
CC 3	ОДФ.03	Dhysical Education	4	exam Credit,
CC 3	ОДФ.03	Physical Education	4	credit,
CC 4	ОДФ.04	Ukrainian studies	6	Exam
CC 5	ОДФ.04	Philosophical studies	4	Exam
CC 3	ОДФ.03	Formation of professional competencies	7	Lain
CC 6	ОДФ.01	Higher and Applied Mathematics	4	Exam
CC 7	ОДФ.01	Foundations of economic theory	4	Exam
CC 8	ОДФ.03	Probability theory and mathematical statistics	4	Credit
CC 9	ОДФ.04	Econometrics	4	Credit
CC 10	ОДФ.05	Economics and finance of the enterprise	4	Exam
CC11	ОДФ.06	Information technology in management	4	Exam
CC12	ОДФ.07	The theory of organizations and modern leadership concepts	4	Exam
CC13	ОДФ.08	Economics of Labour and Social-Labour Relations	5	Exam
CC14	ОДФ.09	State and regional management	4	Exam
CC15	ОДФ.10	Management	7	Exam
CC16	ОДФ.11	Leadership and teamwork	6	Exam
CC17	ОДФ.12	Legislative support of management (labor, administrative, financial)	4	Credit
CC18	ОДФ.13	Adoption of managerial decisions	4	Exam
CC19	ОДФ.14	Operational management	4	Exam
CC20	ОДФ.15	Personnel Management and HR-Branding	4	Exam
CC21	ОДФ.16	Marketing	4	Credit
CC22	ОДФ.17	Financial and investment management	4	Exam
CC23	ОДФ.18	Information support of enterprise management	5	Credit
		system		Exam
CC24	ОДФ.19	Strategic management	4	Exam
CC25	ОДФ.20	Reengineering business processes	4	Exam
CC26	ОДФ.21	Coursework for business process reengineering	1	-
	retical trainin		116	-
		Practice	•	
0	OP 0.1	Educational (familiar with type of institutions)	3	Credit

OK29         OP 0.3         Production (functional)         6         Credit           OK30         OP 0.4         Production (project)         21         Credit           OK31         OP 0.5         Production (managerial - internship)         19.5         Credit           OK32         OP 0.6         Pre-graduation         6         Credit           Total practice         58.5         -           OK33         OA1         Preparation of qualifying bachelor project         4.5           OK34         OA2         Protection of the qualification bachelor project         1           Total Mandatory Component:           Optional components of EP           OC1.1         B/IC 1.01         Commercial law         4         Exam           OC1.2         B/IC 1.02         Technology of development and management of a business processes         4         Credit           OC1.2         B/IC 1.02         Technology of development and management of a business processes         5         Exam           OC1.3         B/IC 1.02         Technology of development and management of a business processes         6         Exam           OC1.3         B/IC 1.03         Business security and risk management         6 <td< th=""><th>K27</th><th></th><th></th><th></th><th></th></td<>	K27				
OK30   OP 0.4   Production (project)   21   Credit   OK31   OP 0.5   Production (managerial - internship)   19.5   Credit   OK32   OP 0.6   Pre-graduation   6   Credit   Total practice   58.5   -    Attestation   OK33   OA1   Preparation of qualifying bachelor project   4.5   OK34   OA2   Protection of the qualification bachelor project   1   Total Mandatory Component:   180	OK28	OP 0.2	Educational (familiar with the types of functions)	3	Credit
OK31   OP 0.5   Production (managerial - internship)   19.5   Credit   OK32   OP 0.6   Pre-graduation   6   Credit   Total practice   Attestation   OK33   OA1   Preparation of qualifying bachelor project   4.5   Ok34   OA2   Protection of the qualification bachelor project   1   Total Mandatory Component:   180   Optional components of EP   OC1.1   BAC 1.01   Commercial law   4   Exam   OC1.2   BAC 1.02   Technology of development and management of business processes   OC1.3   BAC 1.03   Business security and risk management   6   Exam   OC1.4   BAC 1.04   Controlling   5   Exam   OC1.5   BAC 1.05   Control and audit firm   5   Exam   OC1.6   BAC 1.07   Event Marketing   6   Exam   OC1.7   BAC 1.07   Event Marketing   6   Exam   OC1.8   BII 1.01   Industrial (from specialization)   6   Credit   Selective block 2 (specialization "Human Resources Management   4   Exam   OC2.1   BAC 2.01   Economic legislation   4   Exam   OC2.2   BAC 2.03   Personnel Administration and HR-Management   5   Exam   OC2.3   BAC 2.04   Technologies of Human Resources Management   6   Exam   OC2.4   BAC 2.05   Management of personnel behavior   5   Exam   OC2.5   BAC 2.06   Organizational Leadership   4   Credit   OC2.7   BAC 2.07   Mentoring, Coaching and Business Career   6   Exam   OC2.8   BII 2.01   Production (specialization)   6   Credit   OC2.8   BII 2.01   Production (specialization)   6   Credit   Sample block 3 (without specialization)   6   Credit   OC3   Credits   Credit   Credit   OC4   Credit   Credit   Credit   OC5   Credit   Credit   Credit   OC6   Credit   Credit   Credit   OC7   Credit   Credit   Credit   OC7   Credit   Credit   Credit   Credit   OC8   BII 2.01   Production (specialization)   6   Credit   OC9   Credits   Credit   Cre	OK29	OP 0.3	Production (functional)	6	Credit
OK32 OP 0.6 Pre-graduation 6 Credit Total practice	OK30	OP 0.4	Production (project)	21	Credit
Attestation	OK31	OP 0.5	Production (managerial - internship)	19.5	Credit
Attestation OK33 OA1 Preparation of qualifying bachelor project 4.5 OK34 OA2 Protection of the qualification bachelor project 1 Total Mandatory Component: 180  OC1.1 BAC 1.01 Commercial law 4 Exam OC1.2 BAC 1.02 Technology of development and management of business processes OC1.3 BAC 1.03 Business security and risk management 6 Exam OC1.4 BAC 1.04 Controlling 5 Exam OC1.5 BAC 1.05 Control and audit firm 5 Exam OC1.6 BAC 1.06 Management of operations efficiency 4 Credit OC1.7 BAC 1.07 Event Marketing 6 Exam OC1.8 BIII.01 Industrial (from specialization) 6 Credit Selective block 2 (specialization "Human Resources Management") OC2.1 BAC 2.02 Personnel Administration and HR-Management 4 Credit OC2.3 BAC 2.03 Personnel audit OC2.4 BAC 2.04 Technologies of Human Resources Management 6 Exam OC2.4 BAC 2.04 Technologies of Human Resources Management 6 Exam OC2.5 BAC 2.05 Management of personnel behavior 5 Exam OC2.6 BAC 2.06 Organizational Leadership 4 Credit OC2.7 BAC 2.07 Mentoring, Coaching and Business Career Management OC2.8 BII 2.01 Production (specialization) 6 Credit OC2.9 BAC 2.07 Mentoring, Coaching and Business Career Management OC2.8 BII 2.01 Production (specialization) 6 Credit OC2.9 BAC 2.07 Mentoring, Coaching and Business Career Management OC2.8 BII 2.01 Production (specialization) 6 Credit OC3 Sample block 3 (without specialization)  Free choice of academic disciplines from the course catalogue Total for specialization  Total amount of the optional components	OK32	OP 0.6	Pre-graduation	6	Credit
OK33   OA1   Preparation of qualifying bachelor project   4.5	Total prac	ctice	. •	58.5	-
OA2   Protection of the qualification bachelor project   1   Total Mandatory Component:   180			Attestation	_	
OA2   Protection of the qualification bachelor project   1   Total Mandatory Component:   180	OK33	OA1	Preparation of qualifying bachelor project	4.5	
Optional components of EP           OC1.1         BДC 1.01         Commercial law         4         Exam           OC1.2         BДC 1.02         Technology of development and management of business processes         4         Credit           OC1.3         BДC 1.03         Business security and risk management         6         Exam           OC1.4         BДC 1.04         Controlling         5         Exam           OC1.5         BДC 1.05         Control and audit firm         5         Exam           OC1.6         BДC 1.06         Management of operations efficiency         4         Credit           OC1.7         BДC 1.07         Event Marketing         6         Exam           OC1.8         BΠ 1.01         Industrial (from specialization)         6         Credit           Selective block 2 (specialization "Human Resources Management")         Wester than a second of the se	Ok34	OA2		1	
OC1.1ВДС 1.01Commercial law4ExamOC1.2ВДС 1.02Technology of development and management of business processes4CreditOC1.3ВДС1.03Business security and risk management6ExamOC1.4ВДС1.04Controlling5ExamOC1.5ВДС1.05Control and audit firm5ExamOC1.6ВДС1.06Management of operations efficiency4CreditOC1.7ВДС1.07Event Marketing6ExamOC1.8BIII.01Industrial (from specialization)6CreditSelective block 2 (specialization "Human Resources Management")6CreditOC2.1ВДС2.01Economic legislation4ExamOC2.2ВДС2.02Personnel Administration and HR-Management4CreditOC2.3ВДС2.03Personnel audit5ExamOC2.4ВДС2.04Technologies of Human Resources Management6ExamOC2.5ВДС2.06Organizational Leadership4CreditOC2.5ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogueCreditTotal for specialization40Total amount of the optional components60	Total Ma	ndatory Comp	ponent:	180	•
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business processes  OC1.3 BДC1.03 Business security and risk management  OC1.4 BДC1.04 Controlling  OC1.5 BДC1.05 Control and audit firm  OC1.6 BДC1.06 Management of operations efficiency  OC1.7 BДC1.07 Event Marketing  OC1.8 BП1.01 Industrial (from specialization)  OC2.1 BДC2.01 Economic legislation  OC2.1 BДC2.01 Personnel Administration and HR-Management  OC2.2 BДC2.02 Personnel Administration and HR-Management  OC2.3 BДC2.03 Personnel audit  OC2.4 BДC2.04 Technologies of Human Resources Management  OC2.5 BДC2.05 Management of personnel behavior  OC2.6 BДC2.06 Organizational Leadership  OC2.7 BДC2.07 Mentoring, Coaching and Business Career  Management  OC2.8 BП1.01 Production (specialization)  free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  6 Exam  OC4.4 BQC2.04 Credit	OC1.1	ВДС 1.01		4	Exam
business processes  OC1.3 BДC1.03 Business security and risk management  OC1.4 BДC1.04 Controlling  OC1.5 BДC1.05 Control and audit firm  OC1.6 BДC1.06 Management of operations efficiency  OC1.7 BДC1.07 Event Marketing  OC1.8 BП1.01 Industrial (from specialization)  Selective block 2 (specialization "Human Resources Management")  OC2.1 BДC2.01 Economic legislation  OC2.2 BДC2.02 Personnel Administration and HR-Management  OC2.3 BДC2.03 Personnel audit  OC2.4 BДC2.04 Technologies of Human Resources Management  OC2.5 BДC2.05 Management of personnel behavior  OC2.6 BДC2.06 Organizational Leadership  OC2.7 BДC2.07 Mentoring, Coaching and Business Career  Management  OC2.8 BП1.01 Production (specialization)  free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  6 Exam  OC4.4 BC2.04 Credit	OC1.2		Technology of development and management of	4	Credit
OC1.4 BJC1.04 Controlling OC1.5 BJC1.05 Control and audit firm OC1.6 BJC1.06 Management of operations efficiency OC1.7 BJC1.07 Event Marketing OC1.8 BIT1.01 Industrial (from specialization) OC2.1 BJC2.01 Economic legislation OC2.2 BJC2.02 Personnel Administration and HR-Management OC2.3 BJC2.03 Personnel audit OC2.4 BJC2.04 Technologies of Human Resources Management OC2.5 BJC2.05 Management of personnel behavior OC2.6 BJC2.06 Organizational Leadership OC2.7 BJC2.07 Mentoring, Coaching and Business Career Management OC2.8 BIC2.07 Production (specialization)  Sample block 3 (without specialization)  Free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  6 Exam  Credit Credits					
OC1.5 BJC1.05 Control and audit firm OC1.6 BJC1.06 Management of operations efficiency OC1.7 BJC1.07 Event Marketing OC1.8 BIII.01 Industrial (from specialization) Selective block 2 (specialization "Human Resources Management") OC2.1 BJC2.01 Economic legislation OC2.2 BJC2.02 Personnel Administration and HR-Management OC2.3 BJC2.03 Personnel audit OC2.4 BJC2.04 Technologies of Human Resources Management OC2.5 BJC2.05 Management of personnel behavior OC2.6 BJC2.06 Organizational Leadership OC2.7 BJC2.07 Mentoring, Coaching and Business Career Management OC2.8 BII2.01 Production (specialization) Sample block 3 (without specialization) free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  6 Exam Credit	OC1.3	ВДС1.03	Business security and risk management	6	Exam
OC1.6BДС1.06Management of operations efficiency4CreditOC1.7BДС1.07Event Marketing6ExamOC1.8BП1.01Industrial (from specialization)6CreditSelective block 2 (specialization "Human Resources Management")4ExamOC2.1BДС2.01Economic legislation4ExamOC2.2BДС2.02Personnel Administration and HR-Management4CreditOC2.3BДС2.03Personnel audit5ExamOC2.4BДС2.04Technologies of Human Resources Management6ExamOC2.5BДС2.05Management of personnel behavior5ExamOC2.6BДС2.06Organizational Leadership4CreditOC2.7BДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8BП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Credits	OC1.4	ВДС1.04	Controlling	5	Exam
OC1.7BДС1.07Event Marketing6ExamOC1.8BП1.01Industrial (from specialization)6CreditSelective block 2 (specialization "Human Resources Management")0C2.1BДС2.01Economic legislation4ExamOC2.2BДС2.02Personnel Administration and HR-Management4CreditOC2.3BДС2.03Personnel audit5ExamOC2.4BДС2.04Technologies of Human Resources Management6ExamOC2.5BДС2.05Management of personnel behavior5ExamOC2.6BДС2.06Organizational Leadership4CreditOC2.7BДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8BП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Total amount of the optional components60	OC1.5	ВДС1.05	Control and audit firm	5	Exam
OC1.8BП1.01Industrial (from specialization)6CreditSelective block 2 (specialization "Human Resources Management")OC2.1BДC2.01Economic legislation4ExamOC2.2BДC2.02Personnel Administration and HR-Management4CreditOC2.3BДC2.03Personnel audit5ExamOC2.4BДC2.04Technologies of Human Resources Management6ExamOC2.5BДC2.05Management of personnel behavior5ExamOC2.6BДC2.06Organizational Leadership4CreditOC2.7BДC2.07Mentoring, Coaching and Business Career Management6ExamOC2.8BП2.01Production (specialization)6CreditSample block 3 (without specialization)6CreditsTotal for specialization40CreditsTotal amount of the optional components60	OC1.6	ВДС1.06	Management of operations efficiency	4	Credit
Selective block 2 (specialization "Human Resources Management")OC2.1BДC2.01Economic legislation4ExamOC2.2BДC2.02Personnel Administration and HR-Management4CreditOC2.3BДC2.03Personnel audit5ExamOC2.4BДC2.04Technologies of Human Resources Management6ExamOC2.5BДC2.05Management of personnel behavior5ExamOC2.6BДC2.06Organizational Leadership4CreditOC2.7BДC2.07Mentoring, Coaching and Business Career Management6ExamOC2.8BП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Total amount of the optional components60	OC1.7	ВДС1.07		6	Exam
OC2.1ВДС2.01Economic legislation4ExamOC2.2ВДС2.02Personnel Administration and HR-Management4CreditOC2.3ВДС2.03Personnel audit5ExamOC2.4ВДС2.04Technologies of Human Resources Management6ExamOC2.5ВДС2.05Management of personnel behavior5ExamOC2.6ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40CreditsTotal amount of the optional components60	OC1.8	ВП1.01	Industrial (from specialization)	6	Credit
OC2.2ВДС2.02Personnel Administration and HR-Management4CreditOC2.3ВДС2.03Personnel audit5ExamOC2.4ВДС2.04Technologies of Human Resources Management6ExamOC2.5ВДС2.05Management of personnel behavior5ExamOC2.6ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Total amount of the optional components60	Selective b	olock 2 (special			•
OC2.3BДС2.03Personnel audit5ExamOC2.4ВДС2.04Technologies of Human Resources Management6ExamOC2.5ВДС2.05Management of personnel behavior5ExamOC2.6ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)6CreditsTotal for specialization40Total amount of the optional components60	OC2.1	ВДС2.01	Economic legislation		Exam
OC2.4BДС2.04Technologies of Human Resources Management6ExamOC2.5ВДС2.05Management of personnel behavior5ExamOC2.6ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Total amount of the optional components60	OC2.2	ВДС2.02	Personnel Administration and HR-Management	4	Credit
OC2.5ВДС2.05Management of personnel behavior5ExamOC2.6ВДС2.06Organizational Leadership4CreditOC2.7ВДС2.07Mentoring, Coaching and Business Career Management6ExamOC2.8ВП2.01Production (specialization)6CreditSample block 3 (without specialization)free choice of academic disciplines from the course catalogue20CreditsTotal for specialization40Total amount of the optional components60	OC2.3	ВДС2.03	Personnel audit	5	Exam
OC2.6 ВДС2.06 Organizational Leadership OC2.7 ВДС2.07 Mentoring, Coaching and Business Career Management OC2.8 ВП2.01 Production (specialization)  Sample block 3 (without specialization)  free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  4 Credit  Exam  Credit  Credit  Credit  40  Credit  Credit  40  Credits	OC2.4	ВДС2.04	Technologies of Human Resources Management	6	Exam
OC2.7 ВДС2.07 Mentoring, Coaching and Business Career Management  OC2.8 ВП2.01 Production (specialization)  Sample block 3 (without specialization)  free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  6 Exam  Credit  Credit  40  Total amount of the optional components	OC2.5	ВДС2.05	Management of personnel behavior		Exam
Management OC2.8 BΠ2.01 Production (specialization) Sample block 3 (without specialization) free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  Management 6 Credit 20 Credits 40	OC2.6	ВДС2.06	Organizational Leadership	4	Credit
OC2.8 BII2.01 Production (specialization) 6 Credit  Sample block 3 (without specialization)  free choice of academic disciplines from the course catalogue  Total for specialization 40  Total amount of the optional components 60	OC2.7	ВДС2.07	Mentoring, Coaching and Business Career	6	Exam
Sample block 3 (without specialization)  free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  60			Management		
free choice of academic disciplines from the course catalogue  Total for specialization  Total amount of the optional components  60	OC2.8	ВП2.01	Production (specialization)	6	Credit
Total for specialization 40  Total amount of the optional components 60	Sample b	lock 3 (withou	ut specialization)		
Total for specialization 40 <b>Total amount of the optional components</b> 60			free choice of academic disciplines from the	20	Credits
Total amount of the optional components 60					
	Total for	r specializat	ion	40	
	Total ar	nount of th	e optional components		60
TOTAL AMOUNT OF THE PROGRAMME OF STUDY 240					240





# III. Form of Attestation of Higher Educational Learners

The graduate students majoring in 073 "Management get attestation in the form of degree paper defense and they are given the document of the state standard issued to confirm that they are awarded with the bachelor's degree and education qualification of Bachelor of Management.

The attestation is performed openly and publicly.

# IV. Matrix of the Programme Competence Compliance with the Programme Components.

	CC1	CC 2	CC3	CC 4	CC 5	9 D D	CC 7	CC 8	622	CC 10	CC 11	CC 12	CC 13	CC 14	CC 15	CC 16	CC 17	CC 18	CC 19	CC 20	CC 21	CC 22	CC 23	CC 24	CC 25	CC 26	CC 27	CC 28	CC 29	CC 30	CC 31	CC 32	CC 33	OC 1	0C 2	OC3
GC1				•	•								•				•																	•	•	
GC2	•		•	•	•																															
GC3					•	•	•	•				•	•	•				•	•		•	•		•	•									•	•	
GC4		•			•		•		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
GC5	•						•			•		•	•		•	•		•	•	•	•	•	•	•	•											
GC6				•																																
GC7		•																																		
GC8											•																									
GC9	•	•		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
GC10					•								•		•										•	•								•	•	
GC11					•							•			•	•																				
GC12					•							•			•	•										•										
GC13	•				•											•																				
GC14																					•															
GC15	•				•										•	•																				
PC1	•						•			•		•			•				•		•	•		•	•	•	•	•	•	•	•	•	•	•	•	
PC2							•	•	•	•		•			•			•	•	•	•	•		•	•	•	•	•	•	•	•	•	•	•	•	

	CC 1	CC 2	CC 3	CC 4	CC 5	9 DD	CC 7	SCC 8	6 DD	CC 10	CC 11	CC 12	CC 13	CC 14	CC 15	CC 16	CC 17	CC 18	CC 19	CC 20	CC 21	CC 22	CC 23	CC 24	CC 25	CC 26	CC 27	CC 28	CC 29	CC 30	CC 31	CC 32	CC 33	OC 1	OC 2	OC 3
PC3							•	•	•	•		•			•			•	•	•	•	•		•	•	•	•	•	•	•	•	•	•	•	•	
PC4							•			•		•	•								•	•		•	•	•		•	•	•	•	•	•	•	•	
PC5										•		•			•				•		•	•			•	•		•	•	•	•	•	•	•	•	
PC6												•	•	•	•	•	•	•		•	•													•	•	
PC7								•	•		•	•			•	•		•	•				•	•	•	•			•	•	•	•	•	•	•	
PC8													•		•				•	•	•	•		•	•									•	•	
PC9															•	•																				
PC10										•		•	•		•	•			•	•	•				•	•								•	•	
PC11											•	•			•	•				•			•												•	
PC12								•	•			•			•			•		•		•	•	•	•	•							•	•	•	
PC13	•												•	•			•															•		•	•	
PC14																•		•		•															•	
PC15												•			•	•																				
APC1																																	•	•		
APC2																																	•		•	

# V. Matrix of Providing Programme Learning Outcomes with the Relevant Programme Components

	CC 1	CC 2	CC3	CC 4	CC 5	CC 6	CC 7	8 DD	CC 9	CC 10	CC 11	CC 12	CC 13	CC 14	CC 15	CC 16	CC 17	CC 18	CC 19	CC 20	CC 21	CC 22	CC 23	CC 24	CC 25	CC 26	CC 27	CC 28	CC 29	CC 30	CC 31	CC 32	CC 33	0C1	0C 2	OC 3
K-1				•	•									•				•																•	•	
K-2	•		•	•	•																															
K-3												•			•	•		•	•	•	•	•													•	
K-4	•				•										•	•	•	•		•							•	•	•					•	•	
K-5							•			•		•						•	•		•	•	•	•	•											
K-6							•			•			•									•	•	•	•	•						•	•	•		
K-7							•			•			•									•	•	•	•	•						•	•	•	•	
S-1								•	•	•		•		•	•	•		•			•	•		•	•	•			•	•		•	•	•	•	
S-2							•			•		•	•								•	•		•	•	•		•	•	•	•	•	•	•	•	
S-3								•	•	•	•	•	•	•				•			•	•	•	•	•	•			•	•			•	•		
S-4									•			•							•			•			•	•				•		•	•	•		
S-5												•			•	•			•		•	•	•	•	•	•				•		•		•		
S-6												•			•	•				•											•				•	
S-7										•			•		•					•											•				•	
S-8											•	•			•	•				•			•												•	
S-9										•		•					•	•																		
S-10		•		•											•																		•		•	
S-11					•										•	•				•															•	
S-12				•	•							•	•	•	•	•	•	•		•	•													•	•	
S-13	•				•	•						•	•		•	•		•			•				•	•						•	•	•	•	

	CC 1	CC 2	CC3	CC 4	CC 5	CC 6	CC 7	S CC 8	6 22	CC 10	$\mathcal{C}$	CC 12	CC 13	CC 15	CC 16	CC 17	CC 18	CC 19	CC 20	CC 21	CC 22	CC 23	CC 24	CC 25	CC 26	CC 27	CC 28	CC 29	CC 30	CC 31	CC 32	CC 33	OC 1	0C 2	OC 3
S-14														•	•				•												•	•			
S-15					•						•			•	•										•						•	•			